

# Andrew Finkelstein

## Partner

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Orlando

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Andrew Finkelstein has extensive experience successfully representing clients in a broad range of transactions, including mergers, acquisitions, dispositions, leveraged buyouts, venture capital financings, joint ventures, and other direct investments. He is an Orlando-based partner with the firm and a member of the Transactions Practice Group.

Andrew represents clients in a wide variety of industries, including banking and financial services, telecommunications, software and technology, clean technology, consumer finance, manufacturing, distribution, consumer products, real estate, hospitality, restaurant chains, and health care.

### **Representative Experience\***

#### **Mergers and Acquisitions**

- Represented Summit Broadband Inc. and its parent company Cable Bahamas, Ltd. in connection with the sale of Summit Broadband to an affiliate of Grain Management, LLC.
- Represented Holiday Inn Club Vacations Incorporated in connection with KSL Capital Partners' acquisition of a minority investment in Holiday Inn Club Vacations Incorporated.
- Represented NLFC Holdings Corp. and its wholly owned subsidiary, Navitas Credit Corp. ("Navitas") in a merger transaction with United Community Banks, Inc. whereby United Community Banks acquired NLFC, including Navitas for \$130 million.
- Represented Holiday Inn Club Vacations Incorporated in its acquisition of Silverleaf Resorts from an affiliate of Cerberus Capital Management, L.P.
- Represented seller of a leading professional employer organization (PEO) in its sale to an affiliate of Snow Phipps Group, LLC.
- Represented multinational purchaser in the acquisition of manufacturing companies in Florida, Colorado, and California.
- Represented seller in the sale of a laser photonics company to IPG Photonics Corporation.

- Represented Value Financial Services Inc. and its wholly owned subsidiary Value Pawn & Jewelry in its \$130 million sale to EZCorp Inc.
- Represented purchaser in the roll up of consumer finance companies in Arizona, Canada, and North Dakota and its related equity financing with a leading global private equity fund.
- Represented purchaser in the roll up of consumer finance companies in Florida and the Caribbean.
- Represented seller in the \$14 million sale of a leading cord blood bank to a strategic purchaser.
- Represented purchaser in the roll up of Burger King and Wingstop franchises in Florida, North Carolina, and South Carolina.
- Represented seller in the \$50 million sale of a leading pest control company to a strategic purchaser.
- Represented purchaser in the \$206 million acquisition of the owner of 26 medical office properties and related joint venture transactions.
- Represented purchaser in the \$217 million acquisition of the owner of 18 medical office properties and related joint venture transactions.
- Represented seller in \$20 million sale of internet home improvement retailer to private equity fund.
- Represented seller in the \$36 million sale of a regional telecommunications company to a strategic purchaser.
- Represented purchaser in the \$16 million acquisition of a telecommunication company and in multiple strategic acquisitions and debt and equity financings.
- Represented seller in the \$15 million sale of manufacturing company to strategic purchaser.
- Represented seller in the \$10 million sale of a software company to a strategic purchaser.
- Represented leading wholesale distribution company in the purchase and sale of certain of its operating subsidiaries.

### **Capital Markets Transactions**

- Represented a bank holding company in its public offering of \$115 million of common stock.
- Represented a financial holding company in its public offering of \$75 million of common stock.
- Represented a bank holding company in its private offering of \$34 million of common stock.
- Represented multiple public companies in various PIPE transactions and shelf offerings.
- Represented multiple issuers in a variety of industries in the private placement of debt and equity securities for offering amounts between \$1 million and \$200 million.

### **Venture Capital Transactions**

- Represented a technology company in its \$37 million venture capital financing.
- Represented a clean technology company in its \$32 million venture capital financing.
- Represented a financial services company in its \$11 million venture capital financing.
- Represented a financial services company in its \$9 million venture capital financing.
- Represented a healthcare company in its \$3 million venture capital financing.
- Represented a technology company in its \$5.5 million venture capital financing.

- Represented financial services company in its \$13 million recapitalization with angel investor consisting of convertible debt and Series A Preferred Stock.
- Represented a technology company in its \$28 million venture capital financing.
- Represented venture capital investors and many emerging growth companies in connection with financing rounds, acquisitions, and company changes of ownership.

## Joint Venture Transactions

- Represented real estate developers and operators in connection with complex real estate joint ventures, including programmatic joint venture arrangements and preferred equity financings, with leading private equity funds, insurance companies and other large institutional investors with respect to the acquisition, development and operation of condominium, multi-family, commercial, retail, mixed-use, senior housing, and hotel projects throughout the United States and Puerto Rico.

*\*Certain matters handled prior to joining Foley.*

## Awards and Recognition

- Listed, *The Best Lawyers in America*®, Corporate Law (2016-2020, 2022-2023)
- Listed, *Super Lawyers*® magazine, *Florida Super Lawyers*®, “Rising Star” (2010)

## Affiliations

- Chairman, Historical Society of Central Florida, Inc. (2014-2016)
  - President (2012-2014)
- Board Member, Rollins College Hamilton Holt School (2011-2017)
- Rally Maker and Mentor, Rally Social Enterprise Accelerator (2018 – 2022)
- Member, Association for Corporate Growth
- Member, Leadership Orlando, Class 66
- Member, The Florida Bar Association

## Sectors

- [Innovative Technology](#)
- [Manufacturing](#)

## Practice Areas

- [Corporate](#)
- [Transactions](#)
- [Venture & Growth Capital](#)

## Education

- Stetson University College of Law (J.D., cum laude)
  - Member, *Stetson Law Review*
- University of Florida (B.A., History)

## Admissions

- Florida