

## Austin L. Poynter

### Senior Counsel

[apoynter@foley.com](mailto:apoynter@foley.com)

Dallas

214.999.4268



Austin Poynter works with public and private companies, private equity and venture capital funds, family offices, founders, startups, executives, investors, and strategic buyers across a wide range of industries that include technology, manufacturing and distribution, financial services, energy and energy services, food and beverage, retail, and health care. His educational background and experience allow him to understand the big picture from both a legal and business perspective, and his pragmatic approach and ability to quickly assess an issue ensures clients achieve their goals in a prompt and efficient manner.

With experience that includes middle market mergers and acquisitions, private equity, venture capital investments, private equity and debt offerings, and general business planning, Austin advises clients throughout their lifecycle on general corporate law matters as well as on transactions, including equity financings, strategic partnerships, reorganizations, and sales of businesses, both domestic and cross-border.

Austin's practice also includes counseling private equity funds in complex corporate transactions, including platform and add-on acquisitions, equity investments, sales, general corporate matters relating to portfolio companies, and other significant transactions. He also has significant experience representing startups and venture capital funds in connection with venture capital financings and exit transactions.

### Awards and Recognition

- *Best Lawyers: Ones to Watch* recognition for Mergers and Acquisitions Law (2024)

### Affiliations

- Member, State Bar of Texas
- Member, American Bar Association
- Member, Dallas Bar Association
- Member, Dallas Association of Young Lawyers
- Member, Sigma Phi Epsilon, Texas Upsilon Chapter

- Member, Alpha Kappa Psi, Alpha Pi Chapter

## Practice Areas

- [Corporate](#)
- [Mergers & Acquisitions](#)
- [Private Equity](#)
- [Transactions](#)
- [Venture & Growth Capital](#)

## Education

- Southern Methodist University Dedman School of Law (J.D., 2016)
  - Law Dean's Scholarship
  - Denius Cain Endowed Scholarship
- Southern Methodist University Cox School of Business (M.B.A., 2016)
- Southern Methodist University (B.B.A., 2012)
  - Finance
  - Bachelor of Business Administration Scholar
  - SMU Distinguished Scholar
- Southern Methodist University (B.A., 2012)
  - International Studies

## Admissions

- Texas (2016)